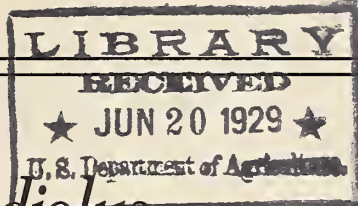


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62.71
FEBRUARY 1927--SECOND PRINTING



Upjohn's Oregon Grown Gladiolus

Grown by D. H. UPJOHN, 964 South Liberty Street, Salem, Oregon.

WE ARE offering in this list this year the finest and largest crop of gladiolus we have ever grown, and one of the largest crops grown in the Pacific Northwest, one of the greatest gladiolus producing centers of the world. Regardless of our large crop, we have already sold out in some varieties, and in some sizes of some varieties. We are pleased to report that our business up to January 1, was considerably in excess of three times the business we have ever done before to that date in any year, and a large share of it has come from old customeres. We cite this fact to indicate the satisfaction which our glads are giving wherever grown — and they are grown in all parts of the world.

Our aim is to make satisfied customers, and if by chance there is anything about your order when received which is not right, we want to hear from you and make it right. That is a part of our service. We add hundreds of new customers each year and receive larger and better orders from old customers each year.

We always are glad to endeavor to answer questions. If we can help you in any way, do not hesitate about writing us, whether you order bulbs or not.

THE GLADIOLUS

Has become unquestionably the most popular flower in the floral world. Its wonderful beauty, its wide range of color, the constant improvements being made upon its every feature, its comparative ease of cultivation, its superlative value as a cut flower, all join in making it thousands of new friends each year. If the gladiolus is a new flower to you, then some of the greatest joys of gardening are about to unfold for you, as you plant and tend the bulb, and see it grow into one of nature's rarest beauties. Our selection of varieties all come from the world's leading hybridizers and every one we grow is worthy of a place in the finest garden.

OUR BULBS

Are grown in the famous Willamette Valley of Oregon, under irrigation and intensive cultivation. We guarantee trueness to name and will replace any stock not so found, or refund the money if unable to replace. *We grow our bulbs every year on new soil, where gladioli have never grown before, thus insuring not only true to name bulbs, but sound, healthy stock.*

Oregon is becoming known as one of the greatest gladiolus producing centers of the world and we use every precaution to give the finest stock possible. Thousands who are growing our bulbs will attest to their merits.

Young, vigorous bulbs are the best for increasing your stock. Large bulbs often are unsatisfactory for this purpose. If you are in the business to increase your stock rapidly, buy young bulbs and bulblets. In most climates, with proper care, bulbs from No. 5 up will give satisfactory blooms, although younger stock blooms a little later than the larger bulbs.

All Goods Offered and Orders Accepted Subject to Prior Sale



1 9 2 7



Gladiolus List 1927

D. H. UPJOHN

964 South Liberty Street, Salem, Oregon

READ CAREFULLY BEFORE ORDERING

Cash with order, or 25 per cent deposit with order and balance sent C.O.D. We prepay on all orders of \$3 or over. For orders of less, add 15 per cent of amount of order to help pay postage.

Twenty-five bulbs sent at 100 price; 10 bulbs sent at 1-9 hundred price; 250 bulbs or over of one kind and size at 10 per cent discount from 100 rate.

No single item for less than 25 cents.

Shipment from March 1 on, unless immediate delivery requested. Due regard paid to latitude you are in as to time of shipment.

Special Note—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute" if you want sizes ordered only. We never substitute on varieties unless asked to. Our aim is to please our customers.

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety. 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

Remember, we make no effort to compete in price against badly mixed, poorly grown, or inferior stock. We give our customers their money's worth.

Names of introducers appear in parenthesis after varieties. (K) for Kunderd; (D) for Diener; (V) for Vos; (P) for Pratt; (B) for Betscher; (C) for Coleman; (A) for Austin. Only brief descriptions are used to indicate self color of flower. Every variety we raise is well worth growing, coming from leading hybridizers of the world.

All stock offered, and orders accepted, subject to prior sale.

Use of the order blank enclosed with list will be a convenience to us and aid in avoiding possible errors. Please print or write name and address plainly.

Priced per 100; 25 at 100 rate; 10 at 1-9 100 rate; no single item less than 25 cents.

	1 1 1/2 up	2 1 1/4-1 1/2	3 1-1 1/4	4 3/4-1	5 1/2-3/4	6 1/4-1/2	Blbs. per 1000
Adeline Kent (D) rose pink, very ruffled.....			8.00	6.00	4.50	3.00	4.00
Albania (Kemp) one of best whites, fine.....	4.00	3.00	2.25	2.00	1.00	.70	.75
Alice Tiplady (K) orange prim., big demand.....	3.50	2.75	2.00	1.50	1.00	.75	.75
American Beauty (See D's American Beauty)							
Anna Eberius (D) purple, fine to cut.....	3.50	3.00	2.50	2.00	1.00	.50	.75
Arizona Rose (K) rose, fine to cut.....	4.00	3.00	2.00				.75
Avalon (K) ruffled cream, sturdy.....	5.00	4.00	3.00	2.00	1.00	.75	1.00
A. W. Hunt (C) best orange red yet.....	12.00	10.00	8.00	6.00	4.50	3.00	4.00
Bengal Tiger (P) red, dark markings.....	6.00	5.00	4.00	3.00	2.25	1.50	2.00
Blushing Beauty (K) immense blush pink.....	10.00	8.00	6.00	4.00	3.00	2.00	4.00
Butterboy (K) large yellow prim.....	5.00	4.00	3.00	2.00	1.00	.75	1.00
B. L. Smith (K) light lavender, fine cut.....		4.00	3.00	2.40	1.50	1.00	1.00
Captain Boynton (B) new lavender, extra.....		12.00	10.00	8.00	6.00	4.00	5.00
Challenger (K) deep red.....	5.00	4.00	3.00	2.00	1.50	1.00	2.00
Cowee's Scarlet Wonder, extra large red.....				5.00	3.50	2.00	2.00
Crimson Glow (B) one of best crimsons.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Crinkles (K) new ruffled pink.....				7.50	6.00	5.00	7.00
D's American Beauty, rose, many open.....	8.00	7.00	5.50	4.00	2.50	1.25	1.25
Dorothy McKibbin (K) ruffled pink.....	5.00	4.00	3.00	2.50	2.00	1.00	1.00
Dr. J. H. Neeley (K) large white and pink.....					2.25	1.50	1.00
E. J. Shaylor (K) ruffled rose, fine cut.....	3.50	3.00	2.50	2.00	1.00	.50	.75
Elf (D) white, lemon lip, vigorous.....	5.00	4.00	3.25	2.50	1.50	.75	1.00
Eliz. Geberding (D) ruffled pink.....	5.00	4.00	3.00	2.50	1.50	1.00	1.00
Europa, very fine white.....	5.00	4.00	3.00	2.50	1.50	1.00	1.00
Faun (K) bronzy pink prim.....		3.00	2.50	2.00	1.00	.50	.75
Firefly (K) bright scarlet prim.....			2.50	2.00	1.00	.50	.75
Flora, extra large yellow.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Frank J. Symmes (D) ruffled peach red.....	6.00	5.00	4.00	3.00	2.00	1.00	2.00
Fire Ribbon (K) ruffled band of red.....	5.00	4.00	3.00	2.50	1.50	1.00	.75
Giant Myrtle (K) pink and white; fine.....			10.00	7.50	5.30	3.50	3.00
Giant Nymph (C) strong light pink; grand.....	15.00	12.50	10.00	7.50	5.30	3.50	3.50
Giant White (K) ruffled white and lavender.....	3.50	2.75	2.00	1.50	1.00	.50	.75
Gold Drop (K) yellow prim, tall.....	3.50	2.75	2.00	1.50	1.00	.50	.75
Golden Swallow (A) ruffled deep yellow.....		10.00	8.00	6.00	4.50	3.00	

Priced per 100; 25 at 100 rate; 10 at 1-9 100 rate; no single item less than 25 cents.

	1 1 1/2 up	2 1 1/4-1 1/2	3 1-1 1/4	4 3/4-1	5 1/2-3/4	6 1/4-1/2	Blbs. per 1000
Herada (A), large lavender.....	3.50	2.75	2.00				.75
Jack London (D) salmon, fine to cut.....	5.50	4.50	3.50	2.50	1.75	1.00	1.00
Joe Coleman (K) ruffled red, dandy.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Louise (A) lavender.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Maine (V) one of best whites.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Majestic (V) orange, white throat, fine.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Mantorville (K) ruffled yellow, deep.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Mary Pickford (K) white, lemon lip; fine.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Mrs. M. S. Burke (D) yellow, and apricot.....		6.00	5.00	3.50	2.25	1.50	1.50
Ming Toy (K) best buff and yellow prim.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Mona Lisa (K) rose pink, fine cutter.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Mr. W. H. Phipps (D) LaFrance pink, many open; a wonder flower.....	40.00	33.00	26.50	20.00	16.00	12.00	10.00
Mrs. Dr. Norton (K) pink and yellow.....	4.00	3.00	2.50	2.00			.75
Mrs. F. C. Peters (F) new, grand lavender.....	8.00	6.50	5.00	4.00	3.00	2.00	1.50
Mrs. F. Pendleton (K) pink, fine blotch.....	4.00	3.00	2.00				.75
Mrs. H. E. Bothin (D) ruffled pink, fine.....	5.00	4.00	3.00	2.50	2.00	1.00	1.00
10 Mrs. Leon Douglas (D) begonia rose, one of grandest of glads, immense.....		8.50	6.80	5.00	3.50	2.00	3.00
Mrs. Richard Lohrman (D) shell pink and yellow, ruffled.....	12.00	10.00	8.00	6.00	4.50	3.50	3.00
Mrs. W. E. Fryer (K) bright red.....	5.00	4.00	3.00	2.50	1.50	1.00	1.00
Mrs. Wm. Kent (D) ruffled pink.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Muriel, best light blue.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Myra (K) one of sweetest, salmon.....	4.00	3.00	2.50	2.00	1.00	.75	.75
10 Neoga (K) deep garnet, ruffled, fine.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Old Glory (K) deep maroon, white band.....	5.00	4.00	3.00	2.50	1.50	1.00	2.00
Orange Glory (K) ruffled orange.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Pasadena (D) Turkish, red, new.....	12.00	10.00	8.00				3.00
Pink Wonder (Kemp) large light pink.....	5.00	4.00	3.00	2.50	1.50	1.00	1.00
Pride of Goshen (K) ruffled buff.....	3.50	2.75	2.00				.75
Prim Beauty (C) extra tall yellowish.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Primunella (K) sweet, saffron prim.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Prince of Wales, salmon orange.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Purple Glory (K) maroon king of glads.....	7.50	6.30			2.75	2.00	2.00
Radium (V) beautiful pink.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Red Amarillas (K) huge red bloom.....	4.50	3.50	2.50	2.00	1.00	.75	.75
Richard Diener (D) pink, one of best.....	11.50	9.60	7.70	5.75	4.00	3.00	4.00
Romance (K) orange red, beautiful.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Rose Ash (D) ashes of roses, fine.....	3.50	3.00	2.50	2.00	1.00	.50	.75
Rose Glory (K) ruffled deep rose.....	5.00	4.00	3.25	2.50	1.75	1.00	1.00
10 Sarah Pagels, late lavender.....	4.00	3.00	2.50	2.00			.75
Scarlano (K) ruffled orange scarlet.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Summer Blossom (K) ruffled pink.....	6.00	4.00	3.00	2.50	1.50	1.00	2.00
Tiffany (B) new pure white, fine.....			7.00	5.50	4.00	2.50	3.00
Thos. T. Kent (D) pink, many open.....	6.00	5.00	3.75	2.75	1.50	1.00	1.00
Titanic (P) magenta, large.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
10 Thistle (K) ruffled red, fine.....	6.00	5.00	4.00	3.00	2.00	1.50	2.00
Violet Glory (K) ruffled dark violet.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Virginia (Same as Scarlet Princeps)							
War, blood red.....	4.00	3.00	2.50				.75
White Giant, one of best whites.....	5.50	4.50	3.60	2.70	1.80	.90	1.00
10 White Plume (K) large white.....	8.00	7.00	6.00	4.00	3.00	2.00	3.00
White Wonder (K) extra fine white.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Willis E. Fryer (K) large deep violet.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00
Wolverine (V) salmon variegated, fine.....	4.00	3.00	2.50	2.00	1.00	.50	.75
Youell's Favorite (K) ruffled lavender.....	4.00	3.00	2.50	2.00	1.00	.50	.75

We cannot recommend too highly to flower lovers "The Flower Grower," printed at Calcium, New York, and edited by Mr. Madison Cooper. Subscription price \$2.00 per year; three years for \$4.50, five years for \$6.00. It is the ideal flower magazine for gladiolus growers or flower raisers in general. Either order through us or send direct to Mr. Cooper.

Better Flowers—This is a high class floral magazine published at Portland, Oregon. Subscription \$1 a year. Send subscriptions either to my address or Editorial Office, 338 Chamber of Commerce Bldg., Portland, Oregon.

BULBLETS PER QUART
(Pint or Half Pints at Quart Rate)

Albania	\$ 3.00	Giant White	3.00	Pink Wonder	5.00
Alice Tiplady	3.50	Gold Drop	3.00	Pride of Goshen.....	3.50
Anna Eberius	3.50	Herada	3.00	Prim Beauty	4.00
Arizona Rose	3.00	Joe Coleman	3.50	Primunella	3.50
A. W. Hunt.....	12.00	Majestic	3.00	Radium	3.00
Bengal Tiger	8.00	Mary Pickford	3.50	Red Amarillas	3.50
Butterboy	3.50	Ming Toy	4.00	Rose Ash	3.50
Cowee's Scarlet Wonder.....	10.00	Mona Lisa	3.50	Rose Glory	5.00
Crimson Glow	3.50	Mr. W. H. Phipps.....	60.00	Sarah Pagels	3.00
Crinkles	20.00	Mrs. F. C. Peters.....	6.00	Scarlano	3.50
Dr. J. H. Neeley.....	5.00	Mrs. Bothin	3.50	Tiffany	12.00
E. J. Shaylor.....	3.50	Mrs. Leon Douglas.....	12.00	Thos. T. Kent.....	5.00
Faun	2.50	Mrs. R. Lohrman.....	12.00	Violet Glory	4.00
Flora	3.00	Muriel	3.50	Wolverine	3.50
Fire Ribbon	3.50	Myra	3.50	Youell's Favorite	3.50
		Neoga	3.00		

SPECIAL OFFERS IN SMALL LOTS

(These are offerings in which we have small, broken lots of good sorts.)

		1 1/4 up	3/4-1 1/4	3/8-3/4	Bulblets Per 100
A. B. Kunderd (K) cream and pink, ruffled.....	Per 10	\$	\$.50	\$.25	
Bevier (K) salmon, cream.....	Per 10	.60	.40	.25	.50
Classic (K) white and pink, tall.....	Per 10	1.00	.60	.40	.50
Diener's White, extra fine.....	Per 10	.60			
Fern Kyle (K) large cream.....	Each	.25			
Estella (K) giant rose.....	Each	.15	.10		
Fairland (K) vermillion.....	Per 10	.75	.50		
Golden Measure, yellow.....	Per 10	.70			
Illuminator, carmine red, grand.....	Each	.30	.15	.10	
Jewel (CZ) pink prim.....	Each	.10	.08		
Marie Kunderd (K) white.....	Each	.15	.10		
Marshall Foch (K) salmon.....	Per 10	.75	.50		
Miss Helen Todd (D) pink.....	Per 10	.75	.50		.25
Miss Maude Fay (D) pale pink.....	Per 10	.75	.50		.25
Mistland Lassie (D) large white and lilac, a gem.....	Each	.75			
Mr. W. H. Phipps (D) La France pink.....	Each	.40	.25		1.25
Natalie (K) orange salmon.....	Per 10	1.00	.75	.40	.25
Nymph (K) ruffled lavender.....	Per 10	1.00	.75		
Robert J. Kunderd (K) red.....	Each	.25			
Show Flower (K) rose, white throat, fine.....	Each	.60	.35		5.00
Snow Glory (K) grand white.....	Each	.50	.35		
Sulphur Frills (K) new, ruffled sulphur.....	Per 10	2.00	1.30	.80	1.00
Watermelon (K) that color.....	Each	.80			

We have some pure stock of Blackhawk, cardinal red, we will sell at \$1 per 100, No. 5 up, and 50 cents per hundred, No. 6. We have some Tyrian Beauty, mixed somewhat with Francis King, we offer at the same price. Both of these are fine for cutting, and we raised these batches from bulblets especially for that purpose. Bulblets of either, 50c per 1000.

SOME GLAD TIPS

A. W. Hunt is the finest orange red we have yet seen. It's a winner.

Mrs. F. C. Peters and Capt. Boynton are both glads you will get sooner or later, and this is a good year to try them.

Mr. W. H. Phipps, with as high as 22 to 23 pink blooms open at once has never been equalled.

Sarah Pagels is a dandy late lavender for late cutting, a time when there is money in cut glads. It is cheap enough to make money from for a cut flower.

Crimson Glow, Butterboy, Scarlano, Mary Pickford, Mona Lisa, Flora, Joe Coleman, Maine, Mrs. Dr. Norton, Mrs. Bothin, Mrs. Pendleton, Muriel, Rose Ash and Rose Glory, are among those you can buy for commercial cutting and not go wrong on.

Crimson Glow is still one of finest cut flower reds, and is also grand in the garden. A wonderful glad.

Myra is a sweet salmon prim—one of the sweetest of the primms in our eyes.

Prim Beauty is another grand prim—enormous plant, big beautiful flower.

Mrs. Leon Douglas is one of best buys of all. D. E. Peddie of Winnipeg writes bulbs of this he bought from us grew so large in his garden visitors didn't believe it was a glad at all. It's a wonder. Try it.

Mrs. Richard Lohrman is another sweet Diener creation.

In our estimation this is the best year to buy Phipps planting stock to make real money from it. Fives and sixes bought now will return you good results. We have a fair stock—so order early if you want some.

Giant Nymph is one beautiful light pink, and enormous flower.

Tiffany is among the new whites making a sensation.

Albania remains one of the very finest cut flower whites.